

**Everyone
needs
support.**

Building bargaining power

CAAT-S Bargaining 2008

Bargaining is about leveraging the power we need to get a good deal.

We build bargaining power by:

- ▶ Visible solidarity of all members on all campuses.
(Wear your buttons. Take part in colour day. Attend local events.)
- ▶ Giving the bargaining team the strong strike vote they need to hammer out a deal at the table.
- ▶ Preparing for a strike to ensure we're ready just in case we need to.

Building bargaining power means:

- ▶ The more prepared we are to go on strike the less likely we'll have to. Preparing is the strongest way to get the employer to give us a deal before we go out.

What happens if we have to go on strike?

- ▶ The Colleges Collective Bargaining Act provides us with protection other sectors don't have.
- ▶ It's against the law [Sect. 59 (2)] for the Colleges to pay anyone to do our jobs. They have to survive without any of our work. We all know the Colleges can't do that.